



\_\_\_\_\_

(e) Amount of firm orders from the buyer in hand: \$ \_\_\_\_\_

(f) Estimated shipment date(s) for the orders in hand: \_\_\_\_\_

8. Describe any direct or indirect ownership interest or family relationship which exists between the insured and the buyer (or guarantor). If none exists, please state "none":

\_\_\_\_\_

9. If products are not being shipped to the buyer in the buyer's country, please specify:

(a) Country to which product is being shipped: \_\_\_\_\_

(b) Name of "ship to" party: \_\_\_\_\_

(c) Relationship between buyer and "ship to" party, if known: \_\_\_\_\_

10. Please attach the following applicable information on the buyer, and any guarantors:

(a) For all applications (on terms other than Letter of Credit):

Credit agency report not older than 12 months from the date of application

Underwriter may also require financial statements of the Buyer and the Guarantor(s)

(d) For letter of credit transactions: the issuing bank's financial statements for the most recent fiscal

year, if the amount requested is over \$1 million. Otherwise, the only information required is

whatever information you may have on file (recent bank checkings, details of your experience, etc.)

In addition to the above, please send any other information (trade/bank references, visit reports, etc.) that supports your credit limit request. In certain situations, additional questions may be asked or additional information required.

The applicant certifies that the representations made and the facts stated in this application are true to the best of its knowledge and belief, and that it has not misrepresented or omitted any material facts relevant to said representations.

NOTE TO APPLICANTS: Any person who knowingly and with intent to defraud any insurance company or other person files a statement of claim containing any materially false information, or conceals for the purpose of misleading, information concerning any fact material thereto, commits a fraudulent insurance act, which is a crime.

Name of Insured: \_\_\_\_\_

Authorized Signature: \_\_\_\_\_ Title: \_\_\_\_\_